Fisherman Story:

Picture for me a SMALL FISHING VILLAGE. ONE DAY, while fishing on the riverbank a fisherman spotted a child in the river screaming for help. IMMEDIATELY, the fisherman jumped in to save the child and pull them to safety ONLY to turn around and see more children in the water screaming for help. SOON, all the fisherman were jumping in to save the children. AMIDST all the chaos, one fisherman was seen walking away.

 A SHORT WHILE LATER the flow of children stopped and the exhausted fisherman lay on the riverbank to catch their breath. The fisherman seen walking away RETURNED and THE OTHERS turned irate to say “HOW COULD YOU LEAVE WHEN THERE WERE SO MANY CHILDREN TO SAVE??!!” The fisherman responded, “I thought someone ought to go upstream and find out why so many children were falling in the river. I found a hole in the bridge so I fixed the bridge.”

Too often we REACT to problems rather than think proactively in order to PREVENT future problems. This story is an example of the MINDSET shift we need to make in order to stop reacting to problem behavior and begin thinking proactively how to address behavior.